

**FORM NL-40 - BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS****UNITED INDIA INSURANCE COMPANY LIMITED****BUSINESS ACQUISITION FROM DIFFERENT CHANNELS - QUARTER 3 2020-21**

Rs in Lacs

Sl.No.	Channels	Current Quarter		Same quarter Previous Year		Up to the period		Same period of the previous year	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	3295699	199551	3354884	203226	9046411	551300	10576145	605478
2	Corporate Agents-Banks	92849	4855	180632	10013	311897	26940	553555	38934
3	Corporate Agents -Others	11305	2862	12633	2493	29364	6706	31567	5828
4	Brokers	328923	59793	244877	55862	936907	212491	659448	202617
5	Micro Agents	0	0	0	0	0	0	2	0
6	Direct Business	169315	145032	197888	177298	447510	369698	625701	362162
	Total (A)	3898091	412093	3990914	448892	10772089	1167134	12446418	1215018
1	Referral (B)	0	0	0	0	0	0	0	0
	Others	29392	4486	34399	7829	61766	22188	110819	38364
	Grand Total	3927483	416579	4025313	456721	10833855	1189321	12557237	1253382

Note:

1. Premium means amount of premium received from business acquired by the source

2. No of Policies stand for no. of policies sold